

VueTel rises by 20% and consolidates its position as provider of data services and telecommunications infrastructures in the Mediterranean basin and Sub - Saharan Africa

The Group's net financial position amounted to Euro 4 million, an increase of 187% compared to Euro 1.5 million of the previous year. VueTel has also become a member of LINX and signed a private peering agreement with Google.

Milan, xxxx - VueTel, an Italian group of telecommunications services that operates in the international wholesale of voice and data services, closed 2016 with revenues of Euro 130 million, up by 20% from the 106 million achieved in the previous year. Ebitda significantly increased from Euro 1.3 million to 2.2 million; an increase of 70% compared to 2015. The Group's net financial position amounted to Euro 4 million; an increase of 187% compared to Euro 1.5 million of the previous year. The volume of contracts signed by VueTel in North Africa in the field of project management and consulting at present reaches Euro 7 million.

"The strategic plan for the next three years will lead to a significant transformation of the company, going from operator of international voice telecommunications data services, to operator of data and telecommunications infrastructure services in the Mediterranean and sub-Saharan Africa - comments Giovanni Ottati, CEO of VueTel -As a result of a general consolidation of our data infrastructure aimed at providing new services, VueTel's strategic vision is to become the ideal infrastructure technology partner for TLC and ICT operators as well as businesses in the southern area of the Mediterranean".

VueTel has also recently signed a membership with LINX (London Internet Exchange), one of the largest companies in the world with regard to peering services. The agreement aims to develop public interconnections with major service and content providers.

Always with a view to improving the quality of routes, the company has also entered into a private peering agreement with Google. "Among content providers, currently Google is the most important - continues Ottati - The direct channel with Google means that both content and services are quickly and easily accessible by users."

VueTel - Voice Network

The VueTel group is present with its network in London and Paris, which are a geographic cluster for TDM and VoIP, and in New York with a single full VoIP node fully redundant with the European cluster.

VueTel - Data Network

The backbone links under a secure loop mode the most important connectivity centres in Europe and Africa: London, Paris, Frankfurt and Milan, as well as Marseille and Lisbon; strategic points of arrival of submarine cables from Africa, the Middle-East and the Americas.

Press contacts

Barbara Orrico -borrico@dagcom.com -tel 02.89054165 -347.5419012
Isabella Stucchi -istucchi@dagcom.com -Tel 02.89054163





International data services aim to increase connectivity in Africa and the Mediterranean basin. The offer for the business market includes Internet services and connectivity for creating dedicated and virtual private networks (VPNs). The data network ensures quality performance and latency of the signal through the use of network technologies and latest-generation access, to a high capacity fully redundant *backbone* and to nodes that connect the main *landing station* and submarine cables with terrestrial optic fibre networks.

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